

Cyprus - Israel

Igal Bitton, CPA
Partner, Head of Real-Estate Sector
Grant Thornton Israel



September 14, 2022

Doing business in Cyprus Exclusive conference

- Cyprus and its economic environment.
- Types of investments offered to international investors.
- How the global tax environment affects Cyprus and the available tax incentives?
- Tax challenges for Israelis investing in Cyprus.
- VAT issues in Cyprus relating to investment in real estate.



Igal Bitton Partner, GT Israel



Polys Polyviou
Assurance partner
GT Cyprus



Yigal Rofhe Head of tax department, GT Israel



Leon AmirasPresident, Israel-Cyprus
chamber of commerce



Kyriakos Fili VAT partner, GT Cyprus



George Karavis Tax partner GT Cyprus

From Israel to Cyprus – 45 min. of air travel

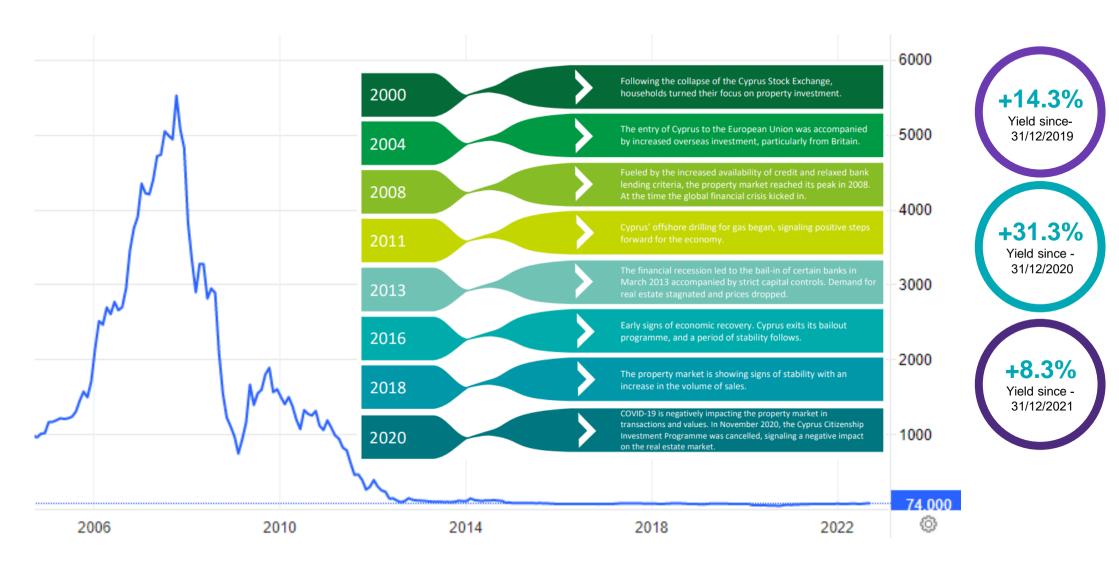


Cyprus and Israel main economic indicators

Employment	Cyprus	Israel
Population (2022)	1.3m	9.5m
GDP (2022E)	\$28b	\$521b
GDP Per Capita (2022E)	\$31k	\$55k
Real GDP Annual Growth Rate (2022E)	2.8%	5.0%
Central Bank interest rate (9/22)	1.25%	2.0%
Corporate tax rate (2022)	12.5%	23%
Unemployment Rate (2022E)	7.5%	4.3%
Last credit rating (S&P)	BBB	AA

^(*) Bloomberg systemand IMF

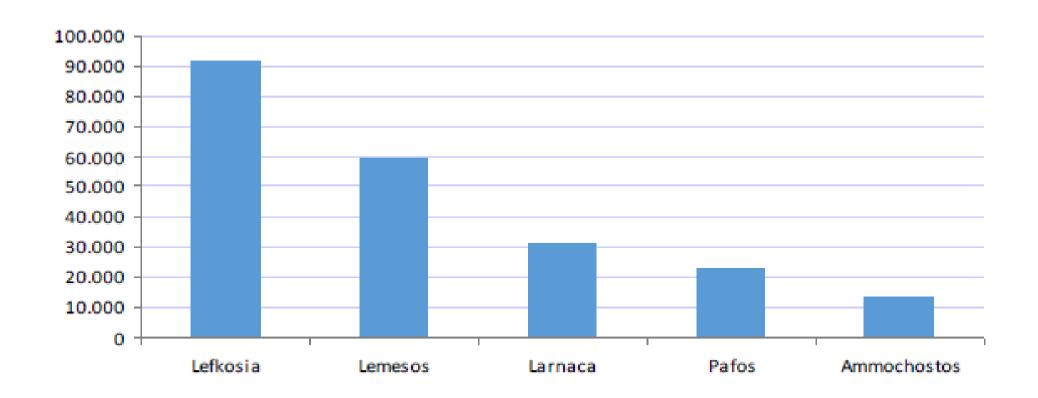
Cyprus General Index



source: Cyprus Stock Exchange, Bloomberg, Fahn Kanne & co research as of 9/9/2022

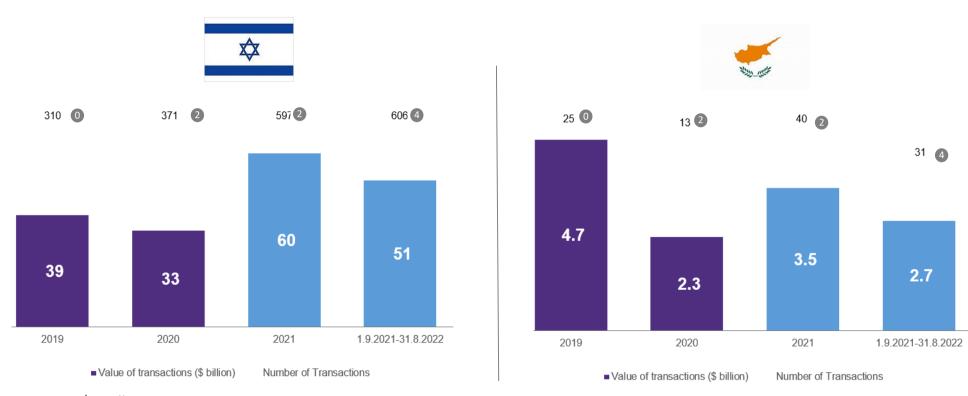


Investors' Geographical Allocation in Cyprus:



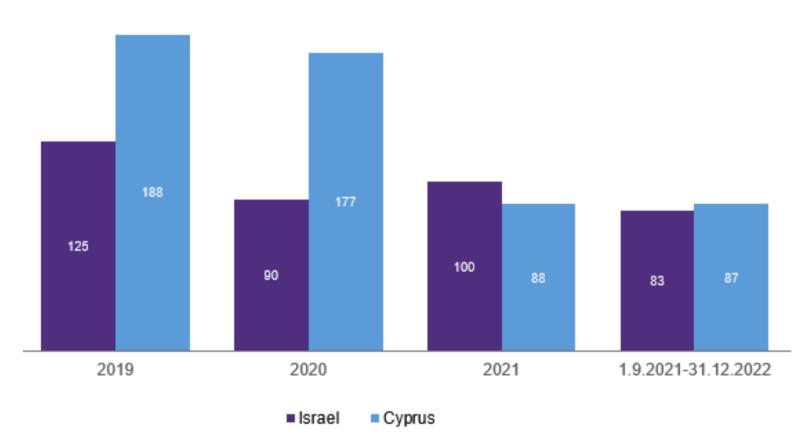
Transactions in private markets – Cyprus & Israel

Volume and number of all transactions in Israel and Cyprus (b\$)

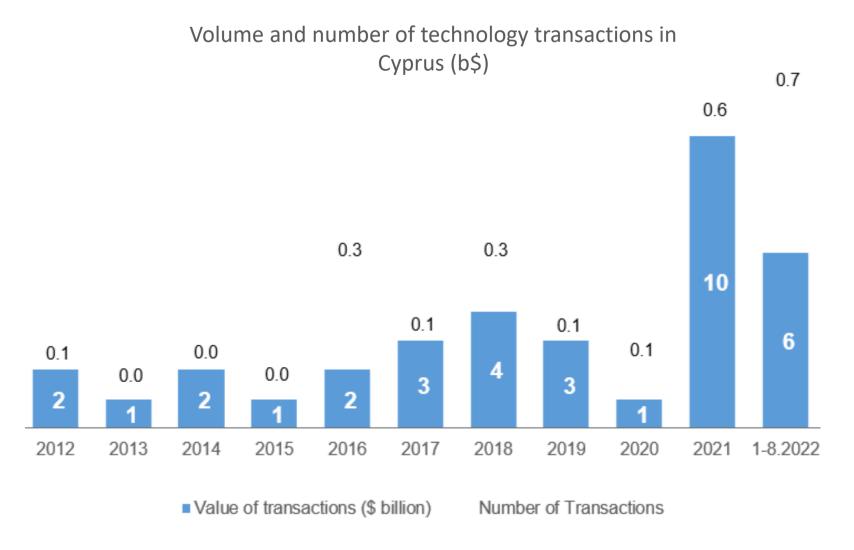


Average deal size - Cyprus and Israel

Average deal volume in the Israeli and Cyprus transactions (\$m)



Industry breakdown – Significant increase in technology industry over recent years

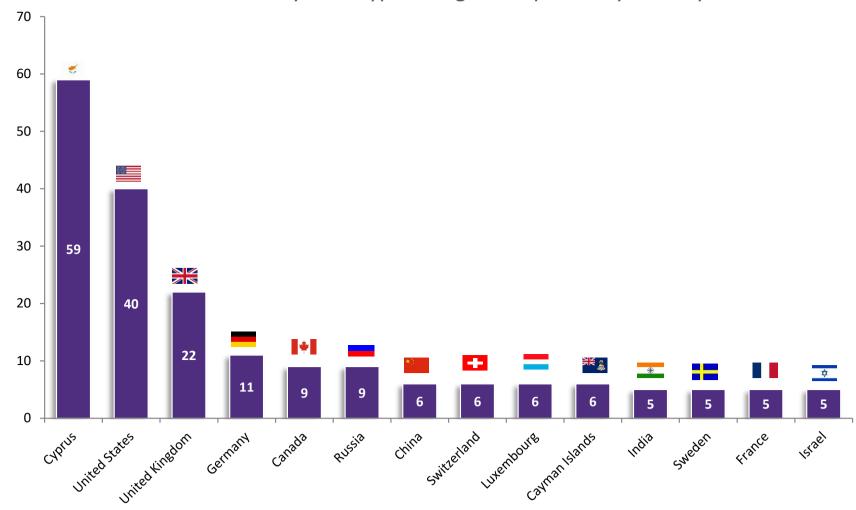


Industry breakdown – the dominance of the real estate industry 2019-8/2022

Industry	Sectors	Deals	Value	Average deal volume	Comments
Financial	Real Estate, Insurance, Diversified Finan Serv, REITS, Banks, Investment Companies	29	3.4B	117	Mostly real estate (2.4B\$)
Technology	Software, Computers	20	1.4B	70	Mostly software (1.4B\$)
Consumer, Non-cyclical	Biotechnology, Healthcare-Services, Pharmaceuticals, Food, Commercial Services	12	1.0B	83	70% high tech industries
Consumer cyclical	Lodging, Home Furnishings, Auto Manufacturers, Retail, Leisure Time	10	1.9B	190	
Basic Materials	Mining, Chemicals	9	3.1B	344	Mostly Mining (2.3B\$)
Communications	Internet, Telecommunications	6	0.5B	83	
Industrial	Engineering&Construction, Transportation	6	0.5B	83	
Other	Utilities, Energy	4	0.1B	25	
Total		96	11.7B	122	

Analysis of investors





Transactions over \$5 million.

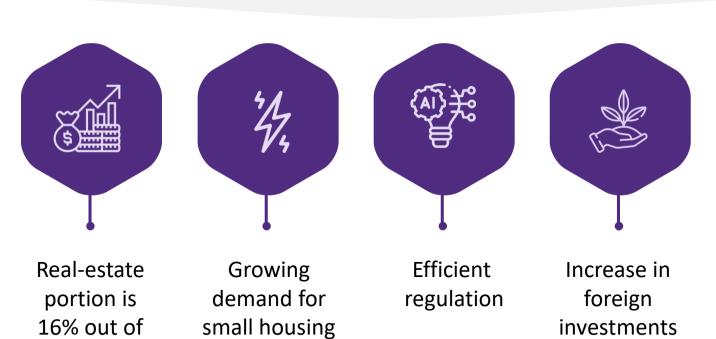
11

Real-Estate Key Facts in Cyprus



GDP

Post COVID growing potential will attract investors into the market



units

Cyprus)

(outside of



Grant Thornton Cyprus

Our Presence:

Grant Thornton Cyprus has been helping clients identify and tackle their most strategic goals. We specialized in niche professional services, have a team of 160+ people including 16 partners in Nicosia & Limassol, and are here to help dynamic organisations unlock their potential.

Our Key Clients:

From business owners, we continue to support local and international organisations, and cover a number of sectors including:

Banking & FS

- Technology
- Construction & Real estate Distributed Ledger
 - Technology (Blockchain)

Grant Thornton Israel

Our Presence:

With 55 years of experience. Grant Thornton Israel is one of the 6th leading accounting firms in Israel. The firm employs 370+ professional staff, including 26 partners. While the firm's size affords its ability to perform high-quality services, we are of a size that can provide our clients with a personal and friendly approach.

Our Key Clients:

- Manufacturing
- Construction & Real Estate Non-profit
- Tech
- Insurance
- Capital Markets

- Transportation
- Local Authorities and Government Ministries.

OUR SHARED SERVICES:

Audit

We have a long-established audit practice with specialists who have supported local and international clients.

Advisorv

While business goals and strategies evolve, our services support you wherever you are in your business cycle.

Tax

Forces such as taxation reforms are creating huge challenges for organizations, and we can assist with guiding businesses through their tax journeys.



Some facts about Grant Thornton International



US\$6.6bn

Revenues

Over 700

Branches



Over 140

Countries



62,000

Staff

(2021)

Contact Us:



Igal Bitton, Partner, Head of Real-Estate Sector T: 03-7106677 E: Igal.Bitton@il.gt.com



Galia Ron, Manager, Marketing & Business Development
T: 03-7106651
E: Galia.Ron@il.gt.com



Keren Farkash, Business
Development
T: 03-7106650
E: Keren.Farkash@il.gt.com



Thank You!